



## SERENA HOTELS

SAFARI LODGES • HOTELS • RESORTS

February 2015

### TO WHOM IT MAY CONCERN

The Serena Group comprises a collection of 36 luxury resorts, safari lodges, and hotels, which are located in East Africa (Kenya, Tanzania, Zanzibar, Rwanda, Uganda and Mozambique) and Central and South Asia (Pakistan, Afghanistan and Tajikistan).

Being one of the oldest hospitality brands in East Africa, our Group place immense importance in refurbishing and modernizing our properties to International standards on "on going" bases. During such refurbishment projects, we continue to explore new energy saving products including LED lighting solutions available on the market for use on our projects.

Having assessed a range of generic LED and other low energy solutions as part of our 'Retrofit for the Future' solution, the best combination of genuine performance, lifetime potential, excellent light quality, product quality and legislative compliance were offered to us by LEME Lighting fittings. Their high level of recyclability and UK manufacture is key to our sustainability agenda.

Following the inclusion of LEME Lighting in our proposals, we assessed the feasibility of using both LEME Lighting and OPTILED light fittings at our Kampala property. We are constantly looking to reduce the carbon footprint of our housing stock, and invest in innovative ways of achieving this based on longer term benefits and payback.

We had historically spent a considerable amount on maintaining damaged fixtures and fittings, and with such an excellent quality product and the 5 year warranty, we anticipate huge savings on callouts to replace fixtures and fittings.

We would highly recommend LEME lighting as an energy audit service provider and LED lighting supplier, we will continue to use their services throughout our properties

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